



PARTNER  
PORTAL

# GROW YOUR BUSINESS

with this next generation  
Vendor Management Platform  
for NetSuite

PartnerPortal from Techcloudpro is a cloud-based, AI-enabled, end-to-end Vendor/Supplier/Partner Management System designed for NetSuite. It serves as an active communication tool and helps to streamline & automate the entire procure-to-pay process including billing, invoicing & accounting.

With unmatched visibility & real-time insights, get the intelligence you need to select the right vendors and optimize your supply chain, so you can provide the best option to your customers and grow your business.



Integrates all processes from source to pay  
- Reducing sourcing cycle time by 50% &  
providing better control over spends



Get spend analysis insights that help to  
negotiate the best value on all agreements  
and cut costs - Immediate saving of 15-20%



Enables continuous performance  
management with cognitive tools for  
vendor rating -Mitigating supply risk



Creates an E-marketplace for procurement  
with real-time product inventory - Ensuring  
prompt fulfilment of orders

## BEST-IN-CLASS VENDOR MANAGEMENT PLATFORM THAT SAVES YOU TIME, COST & EFFORT

“Strategic sourcing is crucial to ensure better alignment with your business goals, build a sustainable supplier base and also increase your cost savings.”

Lack of visibility into your real-time product inventory; purchase/sales order & shipment status; payables & receivables; vendor performance; etc., increases your supply risks and puts your business reputation at stake. It also makes it difficult to know which vendor is reliable & efficient and when or how much of the orders can be fulfilled.

PartnerPortal helps to digitize and automate the whole vendor management cycle, from vendor onboarding & qualification to procurement, right up to billing & accounting.

Built for seamless integration with Oracle NetSuite ERP, it syndicates real-time information that allows you to make fast & informed decisions and prevent supply disruption.



### KEY BENEFITS FOR YOUR BUSINESS

PartnerPortal can be used by any industry vertical that requires efficient management, communication & collaboration with multiple partners, suppliers or vendors, including but not limited to: Retail | Pharma | Manufacturing | E-Commerce | Franchise Operations | Education

- Ⓟ Better vendor relationship management with a highly transparent and unified interface
- Ⓟ Competitive pricing strategy & supply chain optimization with qualitative data & analytics at your fingertips
- Ⓟ Faster turnaround time by streamlining/automation of your entire procure-to-pay process
- Ⓟ Ability to make informed decisions about the choice of vendors & get better visibility into the spends
- Ⓟ Delivery & quality assurance with availability of past records & vendor audit trails
- Ⓟ Better security and compliance management

# FEATURES & CAPABILITIES

*Packed with feature-rich modules and powered by AI, find out why PartnerPortal is a must to ensure that your business stays ahead.*

## FEATURES

## CAPABILITIES

### BUILT AS A NATIVE APP FOR ORACLE NETSUITE

- Seamless integration with your NetSuite ERP
- Real-time data synchronization enabling automation

### AI-POWERED FEATURES FOR AUTOMATION & EFFICIENCY

- Face ID Login to enhance security
- Automates recurring tasks such as processing of non-trade POs, payables, vendor cycles & more
- Vendor chatbot helps self-serve 70% support queries

### END-TO-END VENDOR MANAGEMENT

- Easy Vendor Onboarding: Simplified registration, automated approval & onboarding after verification
- Self-Service Platform: Vendors can upload documents, update product inventory, get details on orders, payments, & more
- Vendor Rating: Based on key performance metrics like compliance, quality, delivery time, etc.
- Risk Assessment & Audit Status: To take corrective actions with sub-par supplier performance or offboard them
- AI-powered Chatbot Integration: For instant query resolution, service & support

### CREATE E-MARKETPLACE FOR PROCUREMENT

- Can view real-time product inventory of all vendors based on availability
- Add to cart & buy items just like in a customer purchase
- Provision to connect directly with online stores via API integration

### PURCHASE AUTOMATION

- Automates the entire procurement process from PO to settlement
- Helps to process demand efficiently - The AI system can generate POs without buyer intervention as per demand requirement, with correct allocation to one or more suppliers, and also records supplier acceptance
- Pick-Pack-SHIP options to fulfil orders in the most efficient way, ensuring optimal inventory utilization
- Can track shipment in real time
- 3-way matching with notification on price or quantity variance
- Automated bill approvals and closing of POs
- Auto-calculation of landed cost of each product, considering all final bills and proportioning cost to products
- Can also set validity for POs to automate Open PO closures

### PRICING EFFICIENCY

- AI-based Active Price Tracking: To keep track of latest trends & market price variations, and provide best price recommendation
- Achieve a lower price variance through easy resolutions

### INVOICING & PAYMENT TRACKING

- Automated billing solution
- Pay vendor in Full, Partial or Advance through multiple payment options and any bank
- Can set credit terms to build clear expectation & ensure smoother order process
- Vendor gets a transparent view on payments, adjustments, etc.
- Better financial control with multi-level pre-approved purchase limits
- Effectively measure purchase price variance for price predictability & savings delivered for each purchase

### USER-FRIENDLY INTERFACE & MULTI-DEVICE COMPATIBILITY

- Simple UI with an intuitive design that allows you to get started with less training time & quicker dispensation
- Compatible with all devices - Mobile/Tablet/Computer
- Cloud-based for anywhere, anytime access

# ABOUT TECHCLOUDPRO

Techcloudpro, part of the Vibling World Group, offers best-of-breed solutions in Enterprise Applications, Cybersecurity & Artificial Intelligence to enable a seamless Digital Transformation for its clients worldwide.

A certified Oracle NetSuite Solution Provider, Techcloudpro delivers customized and turnkey implementations for ERP, CRM, POS, Vendor Management, Professional Services Automation, and other business management solutions.

With a full-fledged development center and highly

experienced team of IT consultants & implementation experts across its offices in the US, India, Canada & Australia, the company has successfully implemented over 74 projects that include complex retail application with multi-store & multi-location operations.

Leveraging its domain and technology competence, Techcloudpro's PartnerPortal offers a smart & integrated vendor management solution that can be seamlessly integrated with NetSuite cloud ERP.



## A Growing Clientele



### USA

8383 Wilshire Blvd.,  
Suite 800, Beverly Hills,  
CA 90211

Phone: +1 866 983 2425  
hello@techcloudpro.com

### Canada

1275-B (First Floor),  
Jane Street, Toronto,  
Ontario M6M 4Y1

Phone: +1 647 446 3237  
canada@techcloudpro.com

### India

2M - 419, 2nd Floor, East of  
NGEF Layout, Kasturi  
Nagar, Bangalore 560043

Phone: +91 804 146 4689  
india@techcloudpro.com

### Australia

Unit 804, 60 Lorimer  
Street, Melbourne,  
Victoria 3008

Phone: +61 4359194 19  
australia@techcloudpro.com

[www.techcloudpro.com](http://www.techcloudpro.com)